

Telecom Egypt [TE] Financial Highlights For the year ending December 31st, 2004

Cairo, April 6th 2005: Telecom Egypt (TE) (Ticker: ETEL.CA), announced its financial results for the year ending December 31st, 2004. Key performance indicators for the period are highlighted below:

- Total number of subscribers reached 9.5 million, an increase of 8% over December 2003.
- Fixed line penetration rate reached 13.6%, compared to 12.8% penetration rate in December 2003.
- Revenues reached L.E 7.7 billion, an increase of 7.9% over December 2003.
- Net Profit before Tax for the period reached L.E 1.4 billion in comparison to L.E 1.1 billion in December 31st, 2003 showing a 30.5% increase.
- Net Profit after Tax reached L.E 1 billion compared to L.E 1.1 billion in December 2003, a decrease of 7.2%.
- Earnings per Share (EPS) reached L.E 4.77 vs. L.E 5.52 in December 2003, a 13.6% decrease.
- Monthly ARPU slightly decreased to L.E 52.7 in December 2004 a 1.5% decrease compared to L.E 53.5 in December 2003.
- EBITDA reached L.E 4.39 billion, an increase of 17.1% over December 2003.
- EBITDA margin rose to 56.6% from 52.2% in December 2003

About Telecom Egypt

Telecom Egypt (TE), Egypt's incumbent telecommunications operator, was established in 1998 to replace the former Arab Republic of Egypt National Telecommunication Organization (ARENTO). The company has a fixed line subscriber base in excess of 9 million subscribers which makes it the largest fixed line provider in the Middle East and Africa.

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